
RSAM expands market share in Financial Services vertical

Secaucus, NJ – Jan 2009: Relational Security Corporation, provider of the industry’s most mature Risk and Compliance Management Software - RSAM™, today announced that RSAM has been selected independently by three marquee financial services firms in Q1, 2009:

- Global Investment Bank
- Top 3 Credit Card Issuer
- Large/Marquee Regional Bank

Historically, Relational Security has experienced consistent and steady growth in the financial services vertical ever since its inception in 2003, but the most recent acceleration in activity and market share emphasizes an increasing awareness RSAM’s success, rapid-deployment capabilities and industry leading risk analytics within the financial global marketplace.

“We’re extremely proud to add these three leading financial services firms to our customer roster. It’s a great validation of RSAM’s ability to add significant value to an organization’s compliance & risk management processes and to be selected for deployment during such challenging times. Addressing increased regulatory scrutiny and the need to accomplish more with current or even reduced headcount is paramount to our customers. They recognize the value of investing in automation that will produce reliable results in a matter of weeks rather than months or even years.” said Vivek Shivananda, President & CEO of Relational Security.

Most Financial Services firms have complex and fluid organizational structures where different groups may be assigned responsibility for specific areas of risk management. “It’s important for these groups to have a mechanism that allows them to focus exclusively on their own areas and tasks based on their priorities, but at an organizational level, have a centralized repository to house, manage and report on all risk & compliance dimensions across the organization. RSAM’s solutions are modular allowing organizations to deploy these solutions in parallel at different paces, yet bring them all together.” said Kevin Day, CTO of Relational Security. Financial Services firms have always been in the forefront of risk management and have unique and complex needs. “RSAM’s new Risk Analytics engine has been a huge hit. Customers now have the power to create their own unique/specific scenarios to automate data mining, correlation, risk scoring and workflow, without any need for consulting services or programming. That’s powerful.”

About Relational Security Corporation & RSAM™

Relational Security Corporation (RelSec) is the provider of the industry’s leading Risk and Compliance Management Software - RSAM™. RelSec customers span a wide range of organizations from large global Fortune 500 organizations with unique and complex requirements to smaller single-site companies looking for structure, out-of-the-box deployment and consistency at a reasonable price-point. RSAM solutions are modular, and can be rapidly deployed, to help organizations automate their risk & compliance management processes in areas such as Risk Assessment, Compliance Management, Remediation Tracking, Audit Automation, Policy Exception Management, Vulnerability Tracking, Incident Management, Risk Inventory, Custom risk & compliance solutions built using the RSAM platform.